



Virtual VP of Operations...

ACS's mission is to assist both early and late stage companies implement scalable business practices/processes and execute an operations strategy that provides a sustainable competitive advantage.

ACS brings together a unique blend of operations experience including local and offshore sourcing, fast track new product introduction (NPI), rapid implementation of business systems, establishment of order fulfillment/product distribution channels and creation of dashboard reporting metrics. ACS also encompasses a wide range of associated operations skill sets and can leverage a network of contacts to provide a "Virtual Operations Team".

■ **Early Stage Engagement**

- Business Plan targets and Operations budget.
- Contract Manufacturing (local versus offshore, OEM versus ODM).
- Supply Chain partnerships (component through order fulfillment).
- NPI process.
- Agency compliance (UL, FCC, CE).
- Business systems (PDM, ERP, CRM).
- Dashboard reporting (weekly, monthly, board meetings).
- Large set of proven Operations "templates" (ISO compliant).

■ **Later Stage Engagement**

- Re-assessment of Contract Manufacturing and Supply Chain relationships.
- Scalable business processes.
- Business system upgrade.
- Customer, Distribution and OEM partner contractual requirements.
- Quality System (ISO certification).
- Enhancement of reporting metrics.
- Wide range of project based assignments.

■ **Technology/Experience**

- Computer Industry (disk drives, printers, mini-computers).
- Telecommunications/Networking Industry (Ethernet, ATM, optical, wireless).
- "Appliance" Manufacturing concept (servers, desktop computers).
- Public high volume consumer firms.
- High technology venture backed companies.

...a sustainable competitive advantage.